



**Brian Humes**  
General Manager/Vice President  
Machinery Health Management

Emerson Process Management  
Asset Optimization Division  
835 Innovation Drive  
Knoxville, TN 37932

February 17, 2006

RE: Life cycle planning for the CSI 2120

Dear valued customer,

After more than 10 distinguished years in the marketplace, I must regretfully announce that the CSI 2120 Machinery Health™ Analyzer is out of production. The last units were manufactured in December 2005. This inevitable step is necessary due to the unavailability of new parts from our vendors. The CSI 2120 has been superseded by the superior CSI 2130. We are very proud of the value that the CSI 2120 has offered our customers over the years, and we will endeavor to protect your investment for many years to come.

In the wake of this announcement, we are happy to announce a CSI 2130 trade-up program that offers a significant discount to our loyal customers. The CSI 2130 offers substantial improvements in speed, power, and usability, and it will be the focus of our on-going development efforts. In order to retain the maximum capability and efficiency in your machinery health program, I would encourage you to investigate the value of upgrading to the new CSI 2130.

We will provide support for the CSI 2120 through the end of this decade, and we are pleased to offer our customers single and multi-year Support Agreements as long as the term of the agreement does not extend past January 1, 2010. To support this goal, we will maintain qualified support staff, repair personnel and purchase "last time buys" of replacement components. Refurbished components may also be utilized to extend our repair capability. We will continue to offer calibration and repair services on a fee basis over this time period.

Please contact your local sales representative for more information about the CSI 2130 trade-up program.

Sincerely,

A handwritten signature in cursive script that reads "Brian Humes".

Brian Humes  
Vice President and General Manager  
Machinery Health Management